## CONTRACT



WLWT 1700 Young Street Cincinnati, OH 45202 (513)412-5000

www.wlwt.com

And:

Crossroads Media 66 Canal Center Plaza Suite 555 Alexandria, VA 22314

Class of Time - Pre-emptible with notice

Start Date End Date

Weekdays

Spots/Week

|                          | Contract / Revision |         |            | Alt Order #  |                |  |
|--------------------------|---------------------|---------|------------|--------------|----------------|--|
|                          | 963350              | 1       |            | 06371499     |                |  |
| Product                  |                     |         |            |              |                |  |
| MERICANS CROSSROAL       | DS                  |         |            |              |                |  |
| Contract Dates           | Estimate #          |         |            |              |                |  |
| 10/16/12 - 10/22/12      | 1209                |         |            |              |                |  |
| Advertis <u>er</u>       |                     |         | <u>Ori</u> | ginal Date / | Revision       |  |
| American Crossroads - Is | sue                 |         | 1          | 0/12/12      | / 10/12/12     |  |
|                          | Billing Cycle       | Billing | Cal        | endar        | Cash/Trade     |  |
|                          | EOM/EOC             | Broado  | ast        |              | Cash           |  |
|                          | Station             | Accour  | nt E       | xecutive     | Sales Office   |  |
|                          | WLWT                | Mica H  | lans       | sen          | HRP -Washingto |  |
|                          | Special Hand        | ling    |            |              |                |  |
|                          |                     |         |            |              |                |  |
|                          | Demographic         |         |            |              |                |  |
|                          | Adults 25+          |         |            |              |                |  |
|                          |                     |         |            |              |                |  |
|                          |                     |         |            |              |                |  |
|                          | IDB#                | Advert  | iser       | Code         | Product Code   |  |
|                          |                     | 11      |            |              | 27             |  |
|                          | Agency Ref          |         |            | Advertiser   | Ref            |  |
|                          |                     |         |            |              |                |  |

Spots/ Length Week Rate Type Spots Amount \*Line Ch Start Date End Date Description Start/End Time Days \$900.00 :30 WLWT 10/19/12 10/19/12 NBC Tonight Show 1135-1237a Class of Time - Pre-emptible with notice Spots/Week Rate Start Date End Date Weekdays \$900.00 10/21/12 Week: 10/15/12 ----1--\$400.00 NM 1 STEVE HARVEY DAY :30 10/19/12 STEVE HARVEY [ WLWT10/19/12 Class of Time - Pre-emptible with notice Spots/Week Rate Start Date End Date <u>Weekdays</u> \$400.00 Week: 10/15/12 10/21/12 NM \$700.00 :30 JUDGE JUDY EF Judge Judy WLWT 10/19/12 10/19/12 Class of Time - Pre-emptible with notice Spots/Week Rate Start Date End Date Weekdays \$700.00 10/21/12 ----1--Week: 10/15/12 NM \$200.00 :30 5-6a WLWT 10/19/12 10/19/12 5-6a news Class of Time - Immediately Pre-emptible without notice Spots/Week Rate Start Date End Date Weekdays \$200.00 Week: 10/15/12 10/21/12 ----1--1 NM \$1,200.00 :30 6-7a WLWT 10/19/12 10/19/12 6-7a news Class of Time - Pre-emptible with notice Start Date End Date <u>Weekdays</u> Spots/Week Rate ---1--1 \$1,200.00 Week: 10/15/12 10/21/12 NM \$1,700.00 7-730p :30 WLWT10/19/12 10/19/12 Class of Time - Pre-emptible with notice End Date Spots/Week Rate Start Date Weekdays \$1,700.00 Week: 10/15/12 10/21/12 \_\_\_\_1\_\_ 1 \$900.00 1135-1237a .30 NM 10/22/12 NBC Tonight Show WLWT 10/22/12 Class of Time - Pre-emptible with notice Spots/Week Rate Start Date End Date Weekdays \$900.00 Week: 10/22/12 10/28/12 1 \$400.00 NM STEVE HARVEY [ :30 8 WLWT 10/22/12 10/22/12 STEVE HARVEY DAY

(\* Line Transactions: N = New, E = Edited, D = Deleted)

<u>Rate</u>

Notwithstanding to whom bills are rendered, advertiser, agency and service, jointly and severally, shall remain obligated to pay to station the amount of any bills rendered by station within the time specified and until payment in full is received by station. Payment by advertiser to agency or to service or payment by agency to service, shall not constitute payment to station. Station will not be bound by conditions, printed or otherwise, on contracts, insertion orders, copy instructions or any correspondence when such conflict with the above terms and conditions. Four weeks advance cancellation notice is required unless otherwise specified.

Hearst television inc, does not discriminate in the sale of advertising time, and will accept no advertising which is placed with an intent to discriminate on the basis of race or ethnicity. Advertiser hereby represents and warrants that it is not purchasing broadcast air time under this advertising sales contract for a discriminatory purpose, including but not limited to decisions not to place advertising on particular stations on the basis of race or ethnicity.



Class of Time - Immediately Pre-emptible without notice

Contract / Revision Alt Order # 06371499 963350

Product Estimate # Contract Dates 10/16/12 - 10/22/12 AMERICANS CROSSR 1209

Advertiser Original Date / Revision 10/12/12 / 10/12/12 American Crossroads - Is

|   |                           | Spots/                |              |            |
|---|---------------------------|-----------------------|--------------|------------|
| *Line Ch Start Date End Date Description  | Start/End Time            | Days Length Week Rate | Type Spots   | Amount     |
| Start Date         End Date         Weekdays         Spots/Week           Week: 10/22/12         10/28/12         1         1 | <u>Rate</u><br>\$400.00   |                       |              |            |
| N 9 WLWT10/22/12 10/22/12 JUDGE JUDY EF   | Judge Judy                | :30                   | NM 1         | \$700.00   |
| Class of Time - Pre-emptible with notice  Start Date End Date Weekdays Spots/Week  Week: 10/22/12 10/28/12 1 1                | <u>Rate</u><br>\$700.00   |                       |              |            |
| N 10 WLWT10/22/12 10/22/12 5-6a news  | 5-6a                      | :30                   | NM 1         | \$200.00   |
| Class of Time - Immediately Pre-emptible without notice  Start Date End Date Weekdays Spots/Week  Week: 10/22/12 10/28/12 1 1 | <u>Rate</u><br>\$200.00   |                       |              |            |
| N 11 WLWT10/22/12 10/22/12 6-7a news  | 6-7a                      | :30                   | NM 1         | \$1,200.00 |
| Class of Time - Pre-emptible with notice  Start Date End Date Weekdays Spots/Week  Week: 10/22/12 10/28/12 1 1                | <u>Rate</u><br>\$1,200.00 | ·                     |              |            |
| N 12 WLWT10/22/12 10/22/12 7-730p   | 7-730p                    | :30                   | <b>N</b> M 1 | \$1,700.00 |
| Class of Time - Pre-emptible with notice  Start Date End Date Weekdays Spots/Week  Week: 10/22/12 10/28/12 1 1                | <u>Rate</u><br>\$1,700.00 |                       |              |            |
| N 13 WLWT10/21/12 10/21/12 Extra Weekend  | Extra Weekend             | :30                   | NM 1         | \$300.00   |
| Class of Time - Pre-emptible with notice  Start Date End Date Weekdays Spots/Week  Week: 10/15/12 10/21/121 1                 | <u>Rate</u><br>\$300.00   |                       |              |            |
| N 14 WLWT10/21/12 10/21/12 Late News after NFL  | Late News                 | :30                   | NM 1         | \$800.00   |
| Class of Time - Immediately Pre-emptible without notice  Start Date End Date Weekdays Spots/Week  Week: 10/15/12 10/21/121 1  | <u>Rate</u><br>\$800.00   | ·                     |              |            |
| N 15 WLWT10/21/12 10/21/12 Chris Matthews   | Chris Matthews            | :30                   | NM 1         | \$300.00   |
| Class of Time - Pre-emptible with notice  Start Date End Date Weekdays Spots/Week  Week: 10/15/12 10/21/121 1                 | <u>Rate</u><br>\$300.00   |                       |              |            |
| N 16 WLWT10/21/12 10/21/12 The Outdoorsman  | Outdoorsman               | :30                   | NM 1         | \$300.00   |
| Class of Time - Pre-emptible with notice  Start Date End Date Weekdays Spots/Week  Week: 10/15/12 10/21/121 1                 | <u>Rate</u><br>\$300.00   |                       |              |            |
| N 17 WLWT10/18/12 10/18/12 NBC Tonight Show   | 1135-1237a                | :30                   | NM 1         | \$900.00   |
| Class of Time - Pre-emptible with notice  Start Date End Date Weekdays Spots/Week  Week: 10/15/12 10/21/121 1                 | <u>Rate</u><br>\$900.00   |                       |              |            |
| N 18 WLWT10/18/12 10/18/12 STEVE HARVEY DAY   | STEVE HARVEY [            | :30                   | NM 1         | \$400.00   |
| Class of Time - Pre-emptible with notice  Start Date End Date Weekdays Spots/Week  Week: 10/15/12 10/21/121 1                 | <u>Rate</u><br>\$400.00   |                       |              |            |
| N 19 WLWT10/18/12 10/18/12 JUDGE JUDY EF  | Judge Judy                | :30                   | NM 1         | \$700.00   |
| Class of Time - Pre-emptible with notice  Start Date End Date Weekdays Spots/Week  Week: 10/15/12 10/21/121 1                 | <u>Rate</u><br>\$700.00   |                       |              |            |
| N 20 WLWT10/18/12 10/18/12 5-6a news  | 5-6a                      | :30                   | NM 1         | \$200.00   |

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Contract / Revision Alt Order # 06371499 963350

Estimate # **Contract Dates** Product 10/16/12 - 10/22/12 AMERICANS CROSSR 1209

Original Date / Revision Advertiser 10/12/12 / 10/12/12 American Crossroads - Is

|  |                           | Spots/              |            |            |
|--|---------------------------|---------------------|------------|------------|
| *Line Ch Start Date End Date Description   | Start/End Time Day        | rs Length Week Rate | Type Spots | Amount     |
| Start Date         End Date         Weekdays         Spots/Week           Week: 10/15/12         10/21/12        1         1                             | <u>Rate</u><br>\$200.00   |                     |            |            |
| N 21 WLWT10/18/12 10/18/12 6-7a news   | 6-7a                      | :30                 | NM 1       | \$1,200.00 |
| Class of Time - Pre-emptible with notice  Start Date End Date Weekdays Spots/Week  Week: 10/15/12 10/21/121 1  | <u>Rate</u><br>\$1,200.00 |                     |            |            |
| N 22 WLWT10/18/12 10/18/12 7-730p  | 7-730p                    | :30                 | NM 1       | \$1,700.00 |
| Class of Time - Pre-emptible with notice  Start Date End Date Weekdays Spots/Week  Week: 10/15/12 10/21/121 1  | <u>Rate</u><br>\$1,700.00 |                     |            |            |
| N 23 WLWT10/16/12 10/16/12 NBC Tonight Show  | 1135-1237a                | :30                 | NM 1       | \$900.00   |
| Class of Time - Pre-emptible with notice  Start Date End Date Weekdays Spots/Week  Week: 10/15/12 10/21/12 -1 1  | <u>Rate</u><br>\$900.00   |                     |            |            |
| N 24 WLWT10/16/12 10/16/12 STEVE HARVEY DAY  | STEVE HARVEY [            | :30                 | NM 1       | \$400.00   |
| Class of Time - Pre-emptible with notice  Start Date End Date Weekdays Spots/Week  Week: 10/15/12 10/21/12 -1 1  | <u>Rate</u><br>\$400.00   |                     |            |            |
| N 25 WLWT10/16/12 10/16/12 JUDGE JUDY EF   | Judge Judy                | :30                 | NM 1       | \$700.00   |
| Class of Time - Pre-emptible with notice  Start Date End Date Weekdays Spots/Week  Week: 10/15/12 10/21/12 -1 1  | <u>Rate</u><br>\$700.00   |                     |            |            |
| N 26 WLWT10/16/12 10/16/12 5-6a news   | 5-6a                      | :30                 | NM 1       | \$200.00   |
| Class of Time - Immediately Pre-emptible without notice <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 10/15/12 10/21/12 -1 1 | <u>Rate</u><br>\$200.00   |                     |            |            |
| N 27 WLWT10/16/12 10/16/12 6-7a news   | 6-7a                      | :30                 | NM 1       | \$1,200.00 |
| Class of Time - Pre-emptible with notice  Start Date End Date Weekdays Spots/Week  Week: 10/15/12 10/21/12 -1 1  | <u>Rate</u><br>\$1,200.00 |                     |            |            |
| N 28 WLWT10/16/12 10/16/12 7-730p  | 7-730p                    | :30                 | NM 1       | \$1,700.00 |
| Class of Time - Pre-emptible with notice  Start Date End Date Weekdays Spots/Week  Week: 10/15/12 10/21/12 -1 1  | <u>Rate</u><br>\$1,700.00 |                     |            |            |
| N 29 WLWT10/17/12 10/17/12 NBC Tonight Show  | 1135-1237a                | :30                 | NM 1       | \$900.00   |
| Class of Time - Pre-emptible with notice  Start Date End Date Weekdays Spots/Week  Week: 10/15/12 10/21/121 1  | <u>Rate</u><br>\$900.00   |                     |            |            |
| N 30 WLWT10/17/12 10/17/12 STEVE HARVEY DAY  | STEVE HARVEY [            | :30                 | NM 1       | \$400.00   |
| Class of Time - Pre-emptible with notice Start Date End Date Weekdays Spots/Week Week: 10/15/12 10/21/121 1  | <u>Rate</u><br>\$400.00   |                     |            |            |
| N 31 WLWT10/17/12 10/17/12 JUDGE JUDY EF   | Judge Judy                | :30                 | NM 1       | \$700.00   |
| Class of Time - Pre-emptible with notice  Start Date End Date Weekdays Spots/Week  Week: 10/15/12 10/21/121 1  | <u>Rate</u><br>\$700.00   |                     |            | 4000.00    |
| N 32 WLWT10/17/12 10/17/12 5-6a news   | 5-6a                      | :30                 | NM 1       | \$200.00   |
| Class of Time - Immediately Pre-emptible without notice  |                           |                     | ı          |            |

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|                                       | 963350 /                  | 06371499  |
|---------------------------------------|---------------------------|---|
| Contract Dates<br>10/16/12 - 10/22/12 | Product<br>AMERICANS CROS | Estimate #<br>SR(1209                           |
| Advertiser  American Crossroads       |                           | Original Date / Revision<br>10/12/12 / 10/12/12 |

| *Line Ch Start Date End Date Description  |                        | Start/End Time            | Days | Spots/<br>Length Week | Rate | Type S | Spots | Amount      |
|---|------------------------|---------------------------|------|-----------------------|------|--------|-------|-------------|
| <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> Week: 10/15/12 10/21/121  | <u>Spots/Week</u><br>1 | <u>Rate</u><br>\$200.00   | X-1  |                       |      |        |       |             |
| N 33 WLWT10/17/12 10/17/12 6-7a news  |                        | 6-7a                      |      | :30                   |      | NM     | 1     | \$1,200.00  |
| Class of Time - Pre-emptible with notice <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> Week: 10/15/12 10/21/121 | Spots/Week<br>1        | <u>Rate</u><br>\$1,200.00 |      |                       |      |        |       |             |
| N 34 WLWT10/17/12 10/17/12 7-730p   |                        | 7-730p                    |      | :30                   |      | NM     | 1     | \$1,700.00  |
| Class of Time - Pre-emptible with notice <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> Week: 10/15/12 10/21/121 | Spots/Week<br>1        | <u>Rate</u><br>\$1,700.00 |      |                       |      |        |       |             |
|   |                        |                           |      | Total                 | S    |        | 34    | \$27,200.00 |

| Time Period        | # of Spots | Gross Amount | Net Amount  |
|--------------------|------------|--------------|-------------|
| 10/01/12 -10/22/12 | 34         | \$27,200.00  | \$23,120.00 |
| Totals             | . 34       | \$27,200.00  | \$23,120.00 |

| Signature: | Date: |  |
|------------|-------|--|
| g          |       |  |

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## AGREEMENT FORM FOR NON-CANDIDATE/ISSUE ADVERTISEMENTS

| Station and Location: Date  |   |                 |              |                   |                    |
|---|---|-----------------|--------------|-------------------|--------------------|
|   |   |                 |              |                   |                    |
| I, Stephanie N  |   |                 |              | ./                |                    |
| do hereby reque   | est station time conce  | rning the follo | owing issue: |                   |                    |
| American Cro<br>1401 New Yor<br>Washington, I<br>Treasurer: Ma  | rk Avenue Suite 1<br>DC 20005                                 | 200             |              |                   |                    |
| Mark greats   | から2000 株 第二 1 No. 2 Mar 7 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 |                 |              |                   |                    |
| Broadcast<br>Length   | Time of Day,<br>Rotation or<br>Package                        | Days            | Class        | Times per<br>Week | Number<br>of Weeks |
|   |   |                 |              |                   |                    |
| Total Charges:  |   |                 |              |                   |                    |
| This broadcast time will be used by: American Crossroads  |   |                 |              |                   |                    |
| Does the programming (in whole or in part) communicate "a message relating to any political matter of national importance?" |   |                 |              |                   |                    |
|   | ☐ Yes ⊠ No  |                 |              |                   | 1                  |

| For programming that "communi importance," list the name of the office(s) being sought and the date   | legally qualified candidate(s)  | the programming refers to, the              |
|---|---|---|
| <del>-</del>  |   |   |
| For programming that "communic importance," attach Agreed Upon  | cates a message relating to any<br>Schedule (Page 3)  | political matter of national                |
| I represent that the payment for the  | he above described broadcast t  | ime has been furnished by:                  |
| Treasurer Margee Clancy   |   |   |
| and you are authorized to annound furnishing the payment, if other the  |   | person or entity. The entity                |
| a corporation; a commi  | ttee; X an association;   | or other unincorporated group.              |
| The names, offices, and addresses agents of the entity are named below  |   |   |
| THIS STATION DOES NOT DISC<br>OF RACE OR ETHNICITY IN TH  |   | ISCRIMINATION ON THE BASIS                  |
| I agree to indemnify and hold harmle<br>reasonable attorney's fees, that may e<br>advertisement(s). For the above-sta<br>transcript, or tape, which will be de<br>before the time of the scheduled br | ensue from the broadcast of the<br>ited broadcast(s), I also agree<br>elivered to the station at leas | e above-requested<br>e to prepare a script, |
| TO BE SIGN  | NED BY ISSUE ADV  | ERTISER                                     |
| (1915/12 July   | nMuz_   | 703-299-1760                                |
| Date Sig  | gnature   | Contact Phone Number                        |
|   | D BY STATION REF  | PRESENTATIVE                                |
| ☐ Accepted  | Accepted in Part  | ☐ Rejected                                  |
| Signature   | Printed Name  | Title                                       |